CLARK COUNTY BOARD OF COMMISSIONERS
AGENDA ITEM

<table>
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<th>Issue:</th>
<th>Competitive Bidding Exception</th>
<th>Back-up:</th>
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<tr>
<td>Petitioner:</td>
<td>Sabra Smith Newby, Chief Administrative Officer</td>
<td>Clerk Ref. #</td>
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<tr>
<td></td>
<td>Yolanda T. King, Chief Financial Officer</td>
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Recommendation:

That the Board of County Commissioners approve the competitive bidding exception with Naumann Hobbs Material Handling Corp. dba Inland Hobbs Material Handling Corp., for CBE No. 603648-15, to provide Mitsubishi Equipment and Parts; and authorize the Chief Financial Officer or her designee to issue purchase orders; or take other action as appropriate. *(For possible action)*

FISCAL IMPACT:

<table>
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<tr>
<th>Fund#: 4370.000</th>
<th>Fund Name: County Capital Projects</th>
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<tr>
<td>Fund Center: 1020781000</td>
<td>Funded Pgm/Grant: F1.Replace_Vehicles</td>
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<tr>
<td>Description: Automotive Vehicle Replacement</td>
<td>Amount: Not to exceed $200,000 Annually</td>
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Added Comments: Should all renewal options be exercised, the total amount expended will be no more than $600,000.

BACKGROUND:

The Automotive Services staff will request quotes from Naumann Hobbs Material Handling Corp. dba Inland Hobbs Material Handling Corp. for each purchase and make the determination that they are fair and equitable before purchase orders are issued. Purchases for Mitsubishi material handling equipment are used for the construction and warehouse environment, in which Mitsubishi forklifts are currently owned by the County. Standardization of Mitsubishi equipment reduces inventory and maintenance costs. Naumann Hobbs Material Handling Corp. dba Inland Hobbs Material Handling Corp. (NBE) is the sole distributor for Mitsubishi equipment.

A Fiscal Directive 6, competitive bidding exception form, was generated because Mitsubishi equipment is proprietary.

The following are the pertinent provisions of this request:

- The term of the contract is from date of approval through June 30, 2015, and includes the option to renew for two, one-year periods.
- Clark County is not under contract with Naumann Hobbs Material Handling Corp. dba Inland Hobbs Material Handling Corp. for Mitsubishi and therefore can cease purchasing products at any time.

In accordance with NRS 332.115.1 (a), the competitive bidding process is not required as the item to be purchased is contracted from a sole source; and in accordance with NRS 332.115.1 (d), the competitive bidding process is not required as the equipment, which by reason of the training of the personnel or of an inventory of replacement parts maintained by the local government is compatible with existing equipment.

Naumann Hobbs Material Handling Corp. dba Inland Hobbs Material Handling Corp. currently holds a Clark County Business License.

Prepared by: Sandra Mendoza

Respectfully submitted,

SABRA SMITH NEWBY
Chief Administrative Officer
C603648-15-MitsubishiEquipment-SDA

Cleared for Agenda

4/7/2015
Agenda Item #

9.