CLARK COUNTY BOARD OF COMMISSIONERS
AGENDA ITEM

Issue: Rejection of Bids and Award of Bid

Petitioner: Randall H. Walker, Director of Aviation

Recommendation:

That the Board of County Commissioners reject the bids of JR Maintenance, RLM Holdings-dba Vik’s, Jan-Pro Cleaning Systems of Las Vegas; and approve the award of Bid No. 08-600909, Custodial Services for McCarran Rent-A-Car Center, to the low responsive and responsible bidder, contingent upon the bidder providing the Performance Bond as required by the contract. Staff recommends award to ISS Facility Services, Inc. (Eric Goldman, VP Business Development), in the annual amount of $398,100.00.

FISCAL IMPACT:

Funds in the annual amount of $398,100.00 are available in the Airport Budget (5255.875).

BACKGROUND:

On October 16, 2007, the Board of County Commissioners approved the Re-Bid for Custodial Services for McCarran Rent-A-Car Center. Bids were received and reviewed with the following results:

<table>
<thead>
<tr>
<th>BIDS RECEIVED</th>
<th>AMOUNT</th>
<th>AUTHORIZED SIGNATURE</th>
<th>MINORITY INDICATOR</th>
</tr>
</thead>
<tbody>
<tr>
<td>JR Maintenance</td>
<td>$407,508.12</td>
<td>Robert E. James, Owner</td>
<td>MBE</td>
</tr>
<tr>
<td>RLM Holdings dba Vik’s</td>
<td>$849,120.00</td>
<td>Michael Arnopp, President</td>
<td>SBE</td>
</tr>
<tr>
<td>Accurate Building Maintenance</td>
<td>$525,000.00</td>
<td>Stephen Pluth, Sales Manager</td>
<td>NBE</td>
</tr>
<tr>
<td>Magic Brite Janitorial</td>
<td>$522,183.00</td>
<td>Robert Gomez, General Manager</td>
<td>MBE</td>
</tr>
<tr>
<td>Opportunity Village ARC, Inc.</td>
<td>$680,000.04*</td>
<td>Jean M. Perry, Assoc. Exec. Director</td>
<td>PBE</td>
</tr>
<tr>
<td>Jan-Pro Cleaning Systems of Las Vegas</td>
<td>$479,784.00</td>
<td>Thomas M. Mirshak, Sales Manager</td>
<td>MBE</td>
</tr>
<tr>
<td>Best Janitorial Services of Nevada</td>
<td>$414,720.00</td>
<td>Rafael Romano, President</td>
<td>MBE</td>
</tr>
<tr>
<td>ISS Facility Services, Inc.</td>
<td>$398,100.00</td>
<td>Eric Goldman, VP Business Development</td>
<td>LBE</td>
</tr>
</tbody>
</table>

* Corrected Total

This request is for custodial services for McCarran Rent-A-Car Center’s common use areas which include, but are not limited to, the front exterior of the customer service building, and all exterior/interior areas. Continuous daily cleaning by permanent day porters assigned to each restroom, on each of the scheduled shifts, along with cleaning of all common areas of the four (4) levels within the parking garage areas.
Average monthly Airport customer traffic is approximately six hundred thousand (600,000); the average local traffic accounts for approximately ten percent (10%) resulting in an additional sixty thousand (60,000) customers on a monthly basis. Projected customer growth is estimated based at three percent (3%) each year.

Interim Cleaning Period. The apparent lowest responsive and responsible Bidder will have twelve (12) weeks to prove that its firm can meet or exceed the Technical Specifications of the Bid. Should the awarded Bidder fail to succeed, award will be granted to the next lowest responsive and responsible bidder.

The pertinent provisions of this contract are as follows:

1. Term of the contract is from date of award through December 31, 2008, with the option to renew for four (4) one-year periods.
2. Additional employees may be added to the contract at the sole discretion of Owner’s designee per the high volume customer usage.

Staff recommends rejection of bids from:

JR Maintenance for taking exception to the Terms and Conditions as follows: 1.) General Provisions 26: Disqualification of Bidders- (g) Failure in the acknowledgement of the Addendum number issued on the Bid Form. 2.) General Conditions 12: Bid Security- Each bid shall be accompanied by a Bid Security in the amount of 5% of the bid total amount. 3.) Special Conditions 17: Quality Control Program- The successful bidder shall provide a copy of its Quality Control Program to the Owner with this bid. 4.) Special Condition 29: References- Bidder shall supply not less than five (5) corporate and/or municipal accounts, which have a history of at least one (1) year duration at each account with a minimum of 100,000 square feet.

RML Holdings-dbaVik’s for taking exception to the Terms and Conditions as follows: 1.) General Conditions 12: Bid Security- Each bid shall be accompanied by a Bid Security in the amount of 5% of the bid total amount. 2.) Special Condition 29: References- Bidder shall supply not less than five (5) corporate and/or municipal accounts, which have a history of at least one (1) year duration at each account with a minimum of 100,000 square feet.

Jan-Pro Cleaning Systems of Las Vegas for taking exceptions to the Terms and Conditions as follows: 1.) General Provisions 26: Disqualification of Bidders- (a) Failure to use the Bid Form furnished by the Owner. 2.) General Provisions 26: Disqualification of Bidders- (f) Failure to complete and submit the Disclosure of Ownership / Principals Form. 3.) Special Conditions 14 (b): The successful Bidder shall provide in writing to the Owner at time of Bid opening the names, telephone numbers, and addresses of on-site supervisors.

These exceptions are considered to be substantial deviations from the bid requirements.

Respectfully submitted,

RANDALL H. WALKER
Director of Aviation