UNIVERSITY MEDICAL CENTER OF SOUTHERN NEVADA
BOARD OF HOSPITAL TRUSTEES
AGENDA ITEM

Issue: Amendment One to Reconciliation/Pre-Collect Services with RelayHealth, a division of McKesson Technologies, Inc.

Petitioner: Brian Brannman, Chief Executive Officer, University Medical Center

Recommendation:
That the Board of Hospital Trustees approve Amendment One to Reconciliation/Pre-Collect Services, between RelayHealth, a division of McKesson Technologies, Inc. and University Medical Center of Southern Nevada; and authorize the Chief Executive Officer to sign the amendment. (For possible action)

FISCAL IMPACT:

Fund #: 5420.000  Fund Name: UMC Operating Fund
Fund Center: 3000854000  Funded Pgm/Grant: N/A
Description: N/A  Amount: Estimated at $486,779 per year; total cost of $1,460,337 over three (3) year term

Added Comments: Revenue Cycle Contract Supplement

BACKGROUND:

On June 13, 2010, the Board of Hospital Trustees awarded RFP No. 2010-20, Reconciliation/Pre-Collect Services, to RelayHealth. The initial contracted term of five (5) years commenced December 8, 2010 with Relay Health to manage UMC's self-pay claims (for inpatients and outpatients, including practice management) per terms and provisions of the Contract Supplement.

This Amendment One requests to revise the payment structure and scope of work:

- For monthly collections excluding any Point of Service cash on accounts referred to RelayHealth the effective fee will be 7.00% (increased from 4.2%)
- A monthly fee of $15,141.00 will be assessed for the cost associated with maintaining four onsite liaisons in the business office of Customer
- Key Performance Standards listing added
- Removal of an insurance find fee (assessed at $25 per account identified)

RelayHealth currently holds a Clark County Business License.

Respectfully submitted,

Brian Brannman
Chief Executive Officer

Cleared for Agenda
September 4, 2012

Agenda Item #
9/4/2012